

# How to get the most out of Daily Commercial News

## How to get the most out of Daily Commercial News

*Dear Daily Commercial News Subscriber,*

In appreciation for your subscription we are pleased to send you **Daily Commercial News'** "How to" book, a handy guide to help you get the most from **Daily Commercial News**.

Your subscription to **Daily Commercial News** is a critical tool for your business development so it's important to us that you don't miss any opportunities. Helping you find jobs of particular interest and illustrating how to follow their development throughout **Daily Commercial News** is the objective of this guide.

This book has been designed to serve all levels of the construction industry. Whether you're a contractor, sub-contractor, manufacturer/supplier or in the design field, you'll learn how each section of the paper best serves you – helping you find and win jobs.

Again, thank you for your subscription and please don't hesitate to call one of our hotline numbers, found at the back of this guide, should you need assistance.

## What Daily Commercial News includes and how to use it

Daily Commercial News (DCN) includes specific information on construction projects in Eastern and Central Canada as well as other construction-related information that may be of interest to Canadian firms. This brochure provides guidelines for the profitable use of DCN and explains its departments and features.

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**Back Cover Help and Information Hotlines**

## BUILDING REPORTS

The Building Reports section of Daily Commercial News is broken down into the following categories: Prebid, Out for Tender, Bid Results, and Start reports. In this section of the newspaper, you will find projects listed by region throughout Eastern and Central Canada. Any new information or significant changes on a specific project are highlighted at the end of the report keeping you informed every step of the way.

Our Researchers and Editors are headquartered in Toronto. These staff members call on Architects, Consulting Engineers, General Contractors, Government Authorities, Planning Boards and Industrial Commissions to guarantee that you receive the inside information on all proposed construction projects.

Building Reports are found in Daily Commercial News every business day, and specific project reports are updated more frequently during the tendering stage. To make the Building Reports easy to read we have listed the projects first by region then by stage.

### Regions:

- Eastern Ontario
- Central Ontario
- Western Ontario
- Northern Ontario
- Cross Regional (*across more than one region*)

### Reports are then listed by stage in the following sequence:

1. Prebid Stage
2. Out for Tender Stage
3. Bid Results Stage
4. Start Stage

Within each region, projects are listed alphabetically by municipality and the building projects are followed by engineering projects.

**DAILY COMMERCIAL NEWS**  
AND CONSTRUCTION RECORD

1.800.465.6475  
[www.dailycommercialnews.com](http://www.dailycommercialnews.com)

These Building Reports provide you the essential facts so you have just what you need to make informed decisions and to select the projects most suitable to your needs. At Daily Commercial News our goal is to save you time and provide you with the information required to grow your business.

Your first step is to scan the listings and select the jobs of interest to you. A quick glance at each listing is all that is needed to determine your interest:

- **Location** – Is the project in a location where you like to work?
- **Stage** – Do you need to be involved in the Prebid stage? Bidding stage? Post-bid? Go to the appropriate section.
- **Type of project** – Is it the kind of project (hospital, school, office building, road, sewer line, etc.) you like to do?
- **Size of Project** – Is it large enough to interest you? Is it too large? Will it fit within your bonding limits?
- **Type of Construction** – Is it the type of construction (cast-in-place concrete, structural steel, multi-storey, etc) that suits your equipment, experience and capabilities?
- **Owner** – Is it the type of Owner you want to work with?
- **Architect** – Is the Architect (or Engineer) someone you know, or someone new?
- **Prospective Bidders** – Are you familiar with the firms bidding? Is there one nearby? Do the bidders on the project lead you to believe it would be a profitable opportunity for you?
- **Low Bidder or General Contractor** – If a GC is named, is the GC someone you know? Did you bid to that GC? Would contact now help you with this project or future opportunities?

## HOW TO USE THE PREBID REPORTS

Look for Contemplated reports (prior to the selection of the Architect or Engineer), Preparing Plans reports (early design), Working Drawings reports (final plans in progress), and Plans Complete reports. Prebid 'Negotiated' reports have a selected General Contractor or Construction Manager, but are still in design.

### If you are an Architect or Engineer:

- Use Contemplated reports to find commissions.
- Keep track of what your competition is doing and to plan upcoming activity.
- Stay abreast of both privately and publicly funded projects.

### If you are a General Contractor:

- Contact private Owner/Architect to negotiate a general contract.
- Contact the Owner or the Architect to get on invited GC bidders list.
- Select the best jobs and plan ahead for action in the future.
- Write or call Owners and Architects doing frequent negotiated work. Try to get in the negotiating loop.

### If you are a Sub-Contractor:

- Major systems subs (structural, mechanical, electrical), contact the Owner, Architect and/or Consulting Engineer to provide technical assistance.
- On negotiated jobs, contact the owner to be certain you are involved with the sub bidding.
- Use DCN to plan ahead for the best future work.
- Contact GCs on negotiated projects to see plans and specs to prepare and submit a bid.
- Call for key subs to quote.

### If you are a Manufacturer's Rep or a Supplier:

- Select which major jobs to follow; create a follow-up file.
- Send "job specific" literature to Owners and Architects.
- Follow-up with a phone call or visit after literature is received.

- Offer design/spec writing assistance and for furnishing and equipping the completed project make contact with the Interior Designer through the Architect.
- In multi-tenant properties, such as shopping centres or office buildings, pursue tenant build-outs that have potential for your firm.

## HOW TO USE OUT FOR TENDER REPORTS

Tender Reports indicate that plans are available and bid dates have been set. Also outlined in the Tender Report is information about the plans and specifications availability, where bids will be received, bonding requirements and prospective bidders.

### If you are a General Contractor:

- Evaluate the project to assess your interest. Before making a final decision, you may want to review the bidding documents.
- Check the DCN report for plans & specs availabilities and deposit, phone to reserve plans, dispatch a messenger.
- If "invited bidding only", contact the Owner or Architect to get on the invited list.
- Notify DCN to list your firm as a prospective GC bidder to alert sub-contractors of your need for sub-trade prices. Call the Project Inquiry Hotline at **1-800-387-0213** or **905-752-5540**.

### If you are a Sub-Contractor:

- Review jobs in the DCN Bidders' Register to find jobs of interest.
- Check prospective bidders in DCN for GCs you know.
- Check the DCN report for plan availability, make a decision to secure your own set, use a GC bidder's facility or visit a plan room.
- Contact suppliers for prices to incorporate in your quotation.
- Increase your chances by submitting your bid to all (or most) of the GC bidders.
- Contact the GC or Construction Manager on Negotiated projects to submit your bid.

### If you are a Manufacturer's Rep or a Supplier:

- Identify the jobs you are specified on; contact the GC bidders to preclude "or equal" substitutions.
- Assist the GCs and subs with bid preparation.
- Work with all GC bidders, not just those who contact you.
- If you work through a sub, secure sub names from GC bidders. You may have to contact several to complete your list.
- For jobs you are specified on, contact the Architect to append the specification for "or equal" substitutions.

## PREBID Buildings

GOV'T BLDG ALTS (1); ID: 90562123 (2)  
\$9,000,000 est (3)

OTTAWA, Ottawa-Carleton Reg, ON (4)

Skyline Campus Towers - Phase Three, Baseline & Merivale Rds, K1Z (5)

WORKING DRAWINGS (6)

OWNER: Public Works & Govt Services, Lynn Leach, 11 Laurier St, 6B1, Place du Portage, Phase 3, Gatineau K1A 0S5 819-956-6097 Fax 819-956-3160 (7)

ARCH: Lemay Dorval Fortin Doyle Arch, Phil Dolye, Queen Street, Suite 400, Ottawa ON K1P 6E5 613-233-2900 Fax 613-233-1008 (8)

CONS ENG MECH/CONS ENG ELEC: Goodkey Weedmark & Assocs Ltd, 1749 Woodward Dr, Ottawa ON K2C 0P9 613-727-5111 Fax 613-727-5115 (9)

PROJECT: 7 structures; proposed fit-up of the shared enabling spaces including loading docks; common spaces and main floors. (10)

First report Oct 16, 2003. Last report Apr 05, 2005. (11)

### NEW INFORMATION

Construction start Apr 2006. (12)

STATUS: Working Drawings are underway, completion Summer/Fall 2005. Tender will proceed once designs have been approved.

Update Fall 2005. (13)

This report Jun 1, 2005. (14)

- (1) Project name
- (2) Project ID #
- (3) Estimated cost (only when supplied by source)
- (4) City, county, province
- (5) Project name & street location
- (6) Stage of project
- (7) Project Owner
- (8) Project architect
- (9) Key Consultants to Architect
- (10) Description of project
- (11) Date project first reported and last reported in DCN
- (12) First time reported information in DCN
- (13) Current status of project - what's happening now, what's happening next, what's pending
- (14) The date of this report

# OUT FOR TENDER

## Buildings

**TOWNHOUSES (1) ID: 9054123 (2) \$1,080,000 est (3) CHATHAM, Kent Co, ON (4) Merici Way Townhouses, 2,3,6,7,10,11,14,15 Merici Way (5)**

INVITED TENDERS DUE 15:00 Jun 10, 2005 (6), FA5 59-97 (7), add bidders adda extn

OWNER: Ursuline Religious, Project Manager, 64 Ursuline Avenue, Chatham ON N7L 3L8 519-352-5225 Fax 519-352-3729 (8)

ARCH/PLANS BY: Jordan & Cook Architects, Project Architect, 330 Richmond St, Ste 201, PO Box 460, Chatham ON N7M 5K5 519-352-2010 Fax 519-352-6344 (9)

CONSULTANT: Vanderwesten & Rutherford Ltd, 7242 Colonel Talbot Rd, PO Box 1149, Lambeth Station, London ON N5W 5R2 519-652-5047 Fax 519-652-5058 (10)

PROJECT: 4 structures; 1 storey above grade, 1 below; 12,000 sq ft approx; Construction of 4-2 unit townhouses, approx 3000 sq ft each (11)

Construction start Jun 2006.

First report Jun 06, 2005. Last report Jun 07, 2005. (18)

### NEW INFORMATION (19)

TENDERS will be received by Arch. (12)

Addendum(a) no 1-3 issued. (16)

TENDERS due time and date has been extended from 15:00 Jun 07, 2005 to 15:00 Jun 10, 2005.

PLAN DEPOSIT: \$70 (GST included) in the form of a cheque, money order or bank draft. (13)

TENDER DEPOSIT: \$50,000 bid bond required. (14)

Plans and specs on display at: Grand Valley Const Assn. London & Dist Const Assn. Windsor Const Assn. (17)

MANDATORY SITE MEETING: Date, time, location and contact information (15)

ADD BIDDERS: Vince Ferro Const Ltd, 3473 Walker Rd, Windsor ON N8W 3S2 519-969-4020 Fax 519-969-4021

Steeves & Rozema Ent Ltd, 265 North Front St, Ste 200, Sarnia ON N7T 7X1 519-344-8829 Fax 519-344-8518 (20)

4 bidders previously reported; (21)

NOTE: Please note the tender closing date has been revised (22)

This report Jun 06, 2005. (23)

- (1) Project name
- (2) Project ID#
- (3) The estimated project cost
- (4) Project city, county, province location
- (5) Project name and street location
- (6) Time & date when tenders are due
- (7) Awarding authority's invitation number
- (8) Project Owner, address, telephone & fax number
- (9) Name, address, phone & fax number of Architect
- (10) Name, address, phone & fax of key Consulting Engineers
- (11) Brief description of project – what it includes, size, etc.
- (12) Who will receive the tenders
- (13) Plan information – amount of deposit, where available
- (14) Bond requirements – form & amount (when supplied)
- (15) Indication of mandatory site visit or prebid meeting – tender detail
- (16) Addenda (issued by Architect) on tender documents
- (17) Plan rooms to view plans
- (18) Date this project was first & last reported in DCN
- (19) Information reported for the first time since last report
- (20) Bidders being reported for the first time since the last report
- (21) Number of bidders previously reported by DCN
- (22) Bid date changes
- (23) The date of this report

## HOW TO USE BID RESULTS REPORTS

Bid Results Reports provide the names, addresses, fax and phone numbers of the low bidders, or the name of the successful general contractor.

### If you are a General Contractor:

- Use the announcement of low bidders to compare your bid to those of your competitors.
- Review jobs that you didn't bid to see how prices are running.
- Keep close track of your competition. With good files on your competition, you can review bidders' lists on future jobs to choose or reject jobs based on whom you are bidding against.

### If you are a Sub-Contractor:

- Contact the low GC bidder right away to determine where you stand relative to other subs in your field.
- Look for a firm commitment now.

### If you are a Manufacturer's Rep or a Supplier:

- If you provided a quote to a sub, contact the low GC and ask for the subs that submitted the best bid. The GC may still be considering more than one sub for your specialty. Follow up for a commitment.

# BID RESULTS

## Engineering

**DRAIN (1); \$63,932 (2) ID: 9057655 (3)**

**RIDGETOWN, Kent Co, ON (4)**

**Oak St Crossing, over McGregor-Waterworth Drain (5)**

AWARD ; T07-301 (6)

OWNER: Mun of Chatham-Kent(Purch), 315 King St West, 1st floor, PO Box 640, Chatham ON N7M 5K8 519-360-1998 Fax 519-360-1601 (7)

CONS ENG CIVIL: Todgham & Case Associates Inc, Ed Dries, 131 Heritage Rd, PO Box 1326, Chatham ON N7M 5R9 519-354-0400 Fax 519-354-5650 (8)

PROJECT: Installation of 2 22m lengths of 1350mm dia polymer coated ultra-flow CSP's complete with precast concrete block headwalls and precast concrete block retaining walls on both banks of the drain, selective brushing, stone rip rap installation and restoration; the existing structures are to be removed and disposed of off-site. (9)

TENDERS closed Feb 27, 2007. (10)

First report Feb 20, 2007. Last report Feb 26, 2007. (11)

### NEW INFORMATION

GEN CONT: GW Clarke Drainage Cont Ltd, 19376 Gore Rd, RR 1, Blenheim ON NOP 1C0 519-676-7226 Fax 519-676-9955 (12)

OTHER BIDS: Darrell Dick Excav & Bulldoz, West Lorne ON \$71,961

Murray Mills Excavating, Sarnia ON \$72,999 (13)

NOTE: Award subject to final approval. (14)

This report Mar 02, 2007. (15)

- (1) Project Type
- (2) Amount of Low Bid or Award
- (3) Project ID #
- (4) City, county, province
- (5) Project name & street location
- (6) Stage of project & Tender File #
- (7) Project owner
- (8) Project architect or prime consultant
- (9) Description of project
- (10) Date project first reported and last reported in DCN
- (11) Current status of project - what's happening now, what's happening next, what's pending
- (12) Contractor awarded
- (13) Other bidders
- (14) Added notes
- (15) The date of this report

## HOW TO USE START REPORTS

Start Reports advise you of the imminent start of work and name the successful General Contractor. Projects that were "negotiated" and did not go through formal tendering may be reported for the first time at this stage.

### If you are a General Contractor:

- Track jobs negotiated with your competition. Who are the active GCs? What is their secret for getting negotiated work? What owners are doing repeat work for pursuing next time?

### If you are a Sub-Contractor:

- Check new jobs you have not seen before for the type of jobs you like. Immediately contact the GC – he may still need prices.

### If you are a Manufacturer's Rep or a Supplier:

- Projects first reported at the Start stage are an opportunity for "and or equals" of items of supply, equipment or services, such as:

- |                       |                   |
|-----------------------|-------------------|
| ✓ landscaping         | ✓ maintenance     |
| ✓ office equipment    | ✓ furniture       |
| ✓ janitorial services | ✓ insurance       |
| ✓ banking services    | ✓ and many others |
| ✓ food services       |                   |

- Contact Owners, Architects or General Contractors right away!

# STARTS

## Buildings

**MEDICAL BLDG/CHILDREN'S HOSPICE (1),**  
**ID: 9054567 (2) \$3,000,000 Est (3)**  
**OTTAWA, Ottawa-Carleton Reg, ON (4)**  
 NEGOTIATED/START (6)  
 Roger's House, CHEO grounds, Smyth Rd, K1H (5)  
 OWNER/CONST MGR: Ottawa Senators Foundation, Chad  
 Schella/Glen Morley, 1000 Palladium Dr, Kanata ON K2V 1A5  
 613-599-0323 Fax 613-599-1471 (7) (10)  
 ROADBUILDING CONT: Armtec, 186 Norfolk St, Guelph ON N1H  
 4K2 519-763-2360  
 EXC CONT: Karson Kartage & Konstr Ltd, 3725 Carp Rd, PO Box  
 264, Carp ON K0A 1L0 613-839-2816 Fax 613-839-2403 (11)  
 LANDSCAPE CONT: D & G Landscaping Inc, 1341 Coker St, Greely  
 ON K4P 1A1 613-821-4444 Fax 613-821-0440  
 FORM CONT: Form-All Const (1996) Inc, 1124 Falaise Rd, Nepean  
 ON K2E 6R5 613-226-3861 Fax 613-226-3861  
 CONC CONT: Alt Construction Ltd, 25b Bentley Ave, Nepean ON  
 K2E 6T7 613-741-3311 Fax 613-741-1044  
 CONC CONT: St Marys Cement Co, 55 Industrial St, 4th Floor,  
 Toronto ON M4G 3W9 416-696-4411 Fax 416-696-4435  
 MECH CONT: Dilfo Mechanical Ltd, 1500 Star Top Rd, Ottawa ON  
 K1B 3W6 613-741-7731 Fax 613-741-9962  
 ELEC CONT: Paul Ziebarth Elec Contr Ltd, 890 Boyd Ave, Ottawa  
 ON K2A 2E3 613-798-8020 Fax 613-798-8068  
 FLOORING CONT: Capital Tile & Flooring Ltd, 81 Auriga Dr, Unit 31,  
 Nepean ON K2E 7Y5 613-727-9650 Fax 613-727-5587  
 ELEVATOR CONT: Thyssen Krupp Elevator, 1072 Webbwood Dr,  
 Sudbury ON P3C 3B7 705-673-4702  
 ARCH: Edmundson Matthews Architects, Robert Mathews, 162  
 Cleopatra Drive, Suite 200, Nepean ON K2G 5X2 613-224-0095  
 Fax 613-224-9811 (8)  
 CONS ENG STRUCT: Cleland Jardine Eng Ltd, 600 Terry Fox Dr,  
 Ste106, Kanata ON K2L 4B6 Fax 613-591-1703  
 CONS ENG MECH: R J McKee Engineering Ltd, 1785 Woodward  
 Drive, Ottawa ON K2C 0P9 613-723-9585 Fax 613-723-9584  
 CONSULTANT: Novatech Eng Consultants Ltd, 240 Michael  
 Cowpland Dr, #200, Ottawa ON K2M 1P6 Fax 613-254-5867  
 CONSULTANT: RE Hein Const, 29 Edgewater St, Kanata ON K2L  
 1V7 613-831-2335 Fax 613-831-8779 (9)  
 PROJECT: 2 storeys above grade, 1 below; 20,000 sq ft approx;  
 structural concrete; stone and composite metal panel cladding;  
 drywall interior walls; t-bar ceilings; aluminium windows/doors;  
 gas power/HAVC; proposed facility that will provide paediatric  
 palliative care for cancer patients. (12)  
 Construction start Apr 2005; completion by Dec 2005.  
 STATUS: All Sub trades have been secured. (14)  
 First report Nov 20, 2003. Last report Jun 21, 2005. (13)  
 This report June 23, 2005. (15)

- (1) Project name
- (2) Project ID#
- (3) Estimated cost
- (4) City, county, province
- (5) Project name & street location
- (6) DCN stage of project
- (7) Project Owner
- (8) Project Architect
- (9) Key Consultants to Architect
- (10) General Contractor
- (11) Foundations subcontractor
- (12) Brief description of project
- (13) Date this project first & last reported in DCN
- (14) Current status of project
- (15) The date of this report

## TENDER CALLS

Tender Calls are paid advertisements placed by Provincial and Municipal Government bodies, Architects, Engineers and Private Owners soliciting bids on proposed construction projects. Tender Calls placed in DCN are usually for projects located in Ontario, but may be for projects anywhere in Canada, or for that matter, anywhere in the world. Tender calls are printed as they are received in Daily Commercial News and are also posted on the DCN website at: [www.dailycommercialnews.com](http://www.dailycommercialnews.com).

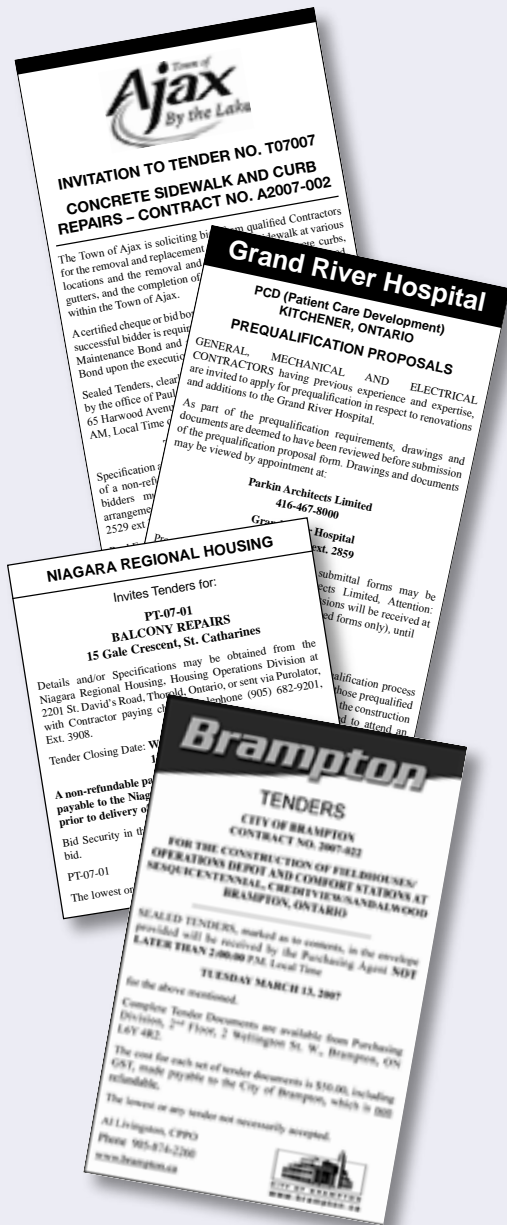
Information included in Tender Calls is determined by the awarding authority placing the ad, but usually follows a set format.

You should read Tender Calls carefully to determine your interest in the work being advertised. You may need to review the DCN Building Reports, or contact the DCN Project Inquiry Hotline by phone **1-800-387-0213**, or by email at [research.canada@reedbusiness.com](mailto:research.canada@reedbusiness.com) for additional information to help assess your interest.

If it is a job that fits your area of interest and your bonding capacities and you wish to bid as a General Contractor or prime bidder, contact the awarding authority to secure the bidding documents. Call DCN as soon as you obtain your bidding documents at **1-800-387-0213** or **905-752-5440** to be listed as a bidder so that you will be sure you receive a wide range of sub and supply bids.

If your interest in the project is as a sub-contractor or supplier, follow the project through the DCN Building Reports.

# TENDER CALLS



## SUB-TRADE TENDERS

Sub-trade Tenders are paid advertisements placed by bidding General Contractors who are soliciting sub-trade bids for jobs they are bidding.

The bidding General Contractors place advertisements soliciting Sub-trade Tenders. The ads are composed by them and provided to DCN via telephone or fax.

Sub-trade tenders are printed each business day as provided by the General Contractors. They can also be found on the DCN website at [www.dailyccommercialnews.com](http://www.dailyccommercialnews.com).

Act on requests for sub-trade tenders immediately. They are extremely important. Whereas some prospective bidders or negotiated General Contractors may favour certain sub-contractors, a sub-trade tender ad is your signal that your quote or bid is wanted and needed. Contact the firm placing the ad right away; arrange to see plans and specs; do your takeoff; prepare and submit your bid.

Having invested your time and money in preparing a bid, make certain you derive the most from your investment. Check the DCN Building Report, the Bidders' Register, or call the Project Inquiry Hotline at **1-800-387-0213** or **905-752-5440** for the names of other General Contractors bidding this job. Then submit your bid to those firms as well. By doing so you will enhance your chances of getting the job regardless of which GC is the successful bidder.



# SUB-TRADE TENDERS

## INTRACORP/MARION HILL (RIVERTOWNE) LTD. [IMHR]

### Tender For Sub-Trades Subcontractor Tender Call for Construction of New Housing

Sealed Tenders, clearly marked as to contents, will be received until 11AM Friday February 16 2007, delivered to the office of IMHR, the General Contractor, located at 25 Centurion Drive, Suite 11, Markham Ontario, R5R 5N8.

The project involves construction of 120 stacked townhomes (in two phases) a 50,000 square foot apartment building, located at Dundas Street and the DVP in Toronto. Over 250 units including



### TENDERS FOR SUB-TRADES

TENDERS will be received by the undersigned for various sub-trade prices required in the construction of:

**St. Michael's Hospital - 5th Flr. CC Wing  
Min. Acc. Kidney Trans. OR**  
Closing: Thurs. Feb. 15, 2007  
3:00 pm - Joseph Tomaino

**Toys 'R' Us - Renov. Upper Canada Mall  
Newmarket**  
Closing: Tues. Feb. 13, 2007  
2:00 pm - McLean

**Hamilton Health Henderson 70 Wing Demolition**  
Closing: Fri. Feb. 9, 2007  
2:00 pm - Joseph

**Ukrainian Centre (2 Part Closing)**  
Closing: Tues. Feb. 13, 2007  
2:00 pm & 5:00 pm - Ch

**GTAA Fix**  
Closing: Wed. Feb. 14, 2007  
3:00 pm

**D  
CONS  
CORP**  
70 Disc  
Toronto  
Tel:  
Fax:  
http:



### TENDERS FOR SUB-TRADE

Tenders will be received by the undersigned for various sub-trade and supplier prices required in the construction of the following project:

**St. Michael's Hospital - Lika Shing Knowledge Institute**  
9 story building, 3 level underground parking

Closing Date:  
**Tuesday January 30, 2007 @ 2:00pm**

Drawing and Specifications are available for viewing at Aecon's Head Office.

*The lowest or any tender not necessarily accepted.*

**Aecon Buildings**  
20 Carlson Court, Suite 800  
Toronto, ON M9W 7K6  
Tel: (416) 293 7004  
Fax: (416) 754 1755

## BIDDERS' REGISTER

The Bidders' Register includes a complete list of prospective GC bidders who have secured bidding documents for specific construction projects. The Bidders' Register covers jobs being tendered on the first day after the issue, plus the next several days.

The Bidders' Register is derived from the Daily Commercial News Building Reports. Call the Project Inquiry Hotline at **1-800-387-0213** or **905-752-5440**; or email [research.canada@reedbusiness.com](mailto:research.canada@reedbusiness.com) to be listed.

The DCN Bidders' Register is printed every business day. It is printed in chronological order by bid date.

This comprehensive list of prospective bidders is useful to all subscribers to DCN who are active in the construction industry. Suppliers use it to work with all of the prospective bidders who might need a quote. Sub-contractors use it to assure that they have submitted sub-trade tenders to the prospective GC bidders. General Contractors use it to assess the competition and weigh their chances on specific jobs.

Submit bids to the plan takers if you are providing a subcontract or material that must be priced through a prime bidder.

# Bidders' Register

## Feb 22

### COLLEGE ALTS BRACEBRIDGE, Muskoka Dist, ON

Georgian College,  
Muskoka Campus, 111  
Wellington St  
15:00 Feb 22, 2007  
Georgian College

Shertine Const Ltd, 25  
Sandford Fleming Dr, Unit 3,  
Collingwood ON L9Y 5A6 705-  
444-0667 fax: 705-444-0533

Quinan Construction Ltd, 256  
Hughes Rd, Unit 20, Orillia ON  
L3V 2M4 705-325-7704 fax:  
705-325-2061

BWK Construction Ltd, 101  
Citation Dr, Unit #7, Vaughan  
ON L4K 2S4 905-760-7707  
fax: 905-760-7747

Melloull-Blamey Const Inc, 576  
Byrne Dr Unit 0, Barrie ON L4N  
9P6 705-792-5023 fax: 705-  
792-6971

Monteith Bldg Group Ltd, 40  
Bell Farm Rd, Unit 1A, Barrie  
ON L4M 5G6 705-719-1355  
fax: 705-719-1455

W S Morgan Const Ltd, 19  
Bowes St, Parry Sound ON  
P2A 2K7 705-746-9686 fax:  
705-746-7264

### POLICE STATION ALTS CO-07-03

COBOURG,  
Northumberland Co,  
ON

Cobourg Police Station,  
Phase 11, 107 King  
St W

14:00 Feb 22, 2007  
Town of Cobourg

Mortlock Const Inc, 1970  
Brown Line, PO Box 545 Stn  
Main, Peterborough ON K9J  
6Z6 705-745-0579 fax: 705-  
745-2042

Lakeland Multitrade, 566  
D'Arcy St, Cobourg ON K9A  
4A9 905-372-7413 fax: 905-  
372-6511

Concrete USL Ltd, 135  
Commercial Rd, Bolton ON  
L7E 1R6 905-857-3657 fax:  
905-857-0175

Hard Rock Paving, 198 Welland  
St, PO Box 220, Port Colborne  
ON L3K 5V8 905-835-8413  
fax: 905-835-8338

Harris Rebar, 318 Arvin Ave,  
Stoney Creek ON L8E 2M2  
905-662-5700 fax: 905-573-  
5262

Hugomark Const Inc (MTM  
Group), 842 Nipissing Rd, Unit  
2, Milton ON L9T 4Z9 905-  
875-4884 fax: 905-875-3225

Norjohn Contracting Ltd, 9101  
Brown Rd, Niagara Falls ON  
L2E 6S5 905-371-0809 fax:  
905-371-9724

Peninsula Const Inc, 2055 Kott-  
meier Rd, RR 1, Fonthill ON  
L0S 1E6 905-892-2661 fax:  
905-892-4692

Rankin Const Inc, 222  
Martindale Rd, PO Box 1116,  
St Catharines ON L2R 7A3  
905-684-1111 fax: 905-684-  
2260

Reinforced Earth Co Ltd, 1550  
Enterprise Rd, Mississauga  
ON L4W 4P4 905-564-0896  
fax: 905-564-2609

AJ Braun Mfg Ltd, 116 Hanson  
Ave, Kitchener ON N2C 2E2  
519-745-5812 fax: 519-745-  
0271

Condotta Const Ltd, 309  
Ormond St, PO Box 222,  
Thorold ON L2V 3X9 905-227-  
0330 fax: 905-227-4663

Facca Inc, 747 County Rd #31,  
RR 1, Ruscom ON NOR 1R0  
519-975-0377 fax: 519-975-  
0427

Nexterra Substructures Inc,  
8230 Oakwood Dr, Niagara  
Falls ON L2E 6S5 905-357-  
3176 fax: 905-357-3636

Wercholo Canada Inc, 95 Cas-  
cade Street, Unit 2, Hamilton  
ON L8E 3B7 905-560-5064  
fax: 905-560-7070

## CERTIFICATES OF SUBSTANTIAL PERFORMANCE (CSP)

Certificates of Substantial Performance are generally placed by contractors when a Certificate of Substantial Performance is granted in accordance with Section 32 of the Ontario Construction Lien Act. This lets you know that the certificate has been issued and that liens must be filed within 45 days of publication of the certificate. This published certification is usually your most important trigger, to know when your right to lien expires.

Information is provided by contractors with a vested interest and printed every business day as received.

Pay close attention to Certificates of Substantial Performance. Find projects in which you are involved. If money is due to you, confer with your accountant or lawyer and take action. You may wish to file a lien against the property before expiration of the deadline.

Certificate of Substantial Performance are also found online at [www.dailycommercialnews.com](http://www.dailycommercialnews.com). To place a CSP, contact **1-800-465-6475** or send a copy of Form 6 to **1-800-947-7966**. A copy of Form 6 can be downloaded from [www.dailycommercialnews.com](http://www.dailycommercialnews.com) under the CSPs link.

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# Certification of Substantial Performance

**Grenville County**  
236 County Road No. 44, North Grenville, K0G 1J0 (Kemptville)

**This is to certify that the contract for the following improvement:** X65173 (1-11292) Interior Fit-Up of Kemptville, OPP Detachment

**To the above premises was substantially performed on:** February 8, 2007

**Date Certificate Signed:** February 12, 2007

**Name of Owner:** Ontario Realty Corporation acting as agent on behalf of Her Majesty The Queen in right of Ontario as represented by the Minister of Public Infrastructure Renewal

**Address for Service:** Project Management Branch, Ontario Realty Corporation, 14 Gable Lane, Kingston, ON K7M 9A7

**Name of Contractor:** Guy Saurmure & Sons Construction Ltd.

**Address for Service:** 91 Cornelia Street West, Smiths Falls, ON K7A 5L3

**Name of Payment Certifier:** Eastern Engineering Group Inc.

**Address:** 125 Stewart Street Blvd., Suite 212, Brockville, ON K6V 4W4

**Office to which claim for lien and affidavit must be given to preserve lien:** Chief Executive Officer, Ontario Realty Corporation, 77 Wellesley Street West, 11th Floor, Ferguson Block, Queen's Park, Toronto, Ontario M7A 1N3

**Algoma District**  
City of Sault Ste. Marie  
Rosedale Ravine Watercourse  
Trelawn Ave.

**This is to certify that the contract for the following improvement:** Contract # 2006-13E Storm Sewer Upgrade for City of Sault Ste. Marie

**To the above premises was substantially performed on:** October 31, 2006

**Date Certificate Signed:** October 31, 2006

**Name of Owner:** City of Sault Ste. Marie

**Address for Service:** 99 Foster Drive, Sault Ste. Marie, ON

**Name of Contractor:** Phillips Haulage

**Address for Service:** 166 Promenade Drive, Sault Ste. Marie, ON

**Name of Payment Certifier:** Stem Eng. Group Inc. c/o Mark Caruso

**Address:** 8 Queen Street East, Sault Ste. Marie, ON P6A 1Y3

**Identification of premises for preservation of liens:** Ravine Lands to the Rear of Civic 16 & 19 Rosedale Place being Part of Park Lot 50 Concession 3

**Asphodel-Norwood Township**  
24 Flora Street, Norwood,  
Ontario K0L 2V0

**This is to certify that the contract for the following improvement:** Boiler and Washroom Fixture Replacement at Norwood District Public School

**To the above premises was substantially performed on:** February 2, 2007

**Date Certificate Signed:** February 15, 2007

**Name of Owner:** Kawartha Pine Ridge District School Board

**Address for Service:** P.O. Box 719, 1994 Fisher Drive, Peterborough, ON K9J 7A1

**Name of Contractor:** Stark Multi Services, Div. of CPS Control Panel Systems Ontario Limited

**Address for Service:** 1375 Hopkins St., Whitby, ON L1N 2C2

**Name of Payment Certifier:** Otonabee Technical Services Limited

**Address:** 294 Rink Street, Peterborough, ON K9J 7X7

**Office to which claim for lien and affidavit must be given to preserve lien:** Kawartha Pine Ridge District School Board, P.O. Box 719, 1994 Fisher Drive, Peterborough, Ontario K9J 7A1

## INDUSTRY NEWS

### News

For 80 years Daily Commercial News has been delivering key construction news to the Ontario construction marketplace. Published daily, Monday through Friday, it is the authoritative voice of Canada's construction industry and is a trusted source for comprehensive industry news. From government issues to economic forecasting, the news DCN reports helps readers stay on top of the events that influence them today and help them plan for tomorrow.

Construction news stories include anything and everything that is happening in the construction industry. You'll see stories about prominent firms, labour activity, the economy, utilities, government funding, taxes, legal actions, technology, insurance, bonding, and more.

Construction news stories come from research and personal interviews with key industry professionals. Stories are written by DCN's professional reporting and editing staff.

Construction news stories appear every business day, starting on the front page and continuing throughout the paper. This timely information will keep you on top of industry trends and happenings. Stay well-informed about what is going on in the construction industry. Clip news stories and photographs and file them for future reference. Make photocopies and circulate them.

### Special Features

As well as the news, DCN publishes a schedule of feature reports that take an in-depth look at Concrete, Roadbuilding, Public Works and more than a dozen other topics each year. Special Features appear once a month, usually fall on Fridays as a pullout section.

### Leading Indicators of Construction Activity

This is printed each month showing a summary of statistical data for all of Canada. Leading indicators is prepared by our Economist, Alex Carrick of CanaData.

Use Leading Indictors to see where the economy is going. Compare this month with last month and last year. To obtain other statistics, call CanaData at **1-800-465-6475**.

### ADVERTISING IN DCN

You reach over 9,000 construction professionals every day with Daily Commercial News. Our readers rely on us for valuable information on projects, tenders, industry news, careers and classifieds and market trends. They also rely on advertisements in print and online when they are looking for their next job, buying or selling products/services. An ad in Daily Commercial News ensures that Canadian construction professionals remember you and your products/services when they are ready to bid, buy or find a new job.

To place any of the following types of advertisements in Daily Commercial News contact **1-800-465-6475**:

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- ✓ Announcements
- ✓ Tender Calls
- ✓ Sub-trade Tenders
- ✓ Certificates of Substantial Performance
- ✓ Insert Advertising

### HOW TO PUT IT ALL TO WORK

#### Architects and Engineers

You should be using our "Pre-Bid" reports as an early warning system on contemplated projects. This information lets you advise Owner/Developers that you are interested in the project and qualified to handle it. Your initial approach will probably be supported by brochures or project lists and personnel profiles.

#### Consulting Engineers, Interior Designers and Consultants

The "Pre-Bid" reports are your cue to contact the named architects to outline and offer your services.

#### Manufacturers

The full range of reports offers you many opportunities for sales activity: "Pre-Bid" lets you contact key buying influences at the Owner level and gives you the lead you need to get your products specified by either Architects or Engineers; "Tendering" information enables you to do take-offs and pricing of your products for Contractors and trades who are bidding; and the "Bid Results" and "Starts" data alerts you to obtain your purchase orders.

#### Suppliers

You should be following a similar schedule; "Pre-Bid" gives you important data because the manufacturers you represent may direct you to seek specification of their products by design consultants and spec writers. "Tendering" also gives you information for take-off and pricing, while "Starts" will signal you to obtain your purchase orders.

#### General Contractors and Engineering Contractors

"Pre-Bid" reports give you a contact at the Owner level and may suggest the viability of proposing a turnkey design/build operation.

"Pre-Bid", this category gives you leads to Owners and/or Architects for negotiations which might bypass the tendering process, especially if the project is in an area where you are already active. If the project is an invited tender call you have the information and opportunity to indicate your interest and qualifications.

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Reports on "Tenders" let you analyze a project's potential, place your deposit, obtain plans and specs, and do a take-off. Tracking plan takers on the project will enable you to gauge the competition and formulate your bidding strategy.

### **Sub-Contractors**

The "Pre-Bid" section enables you to negotiate a contract for electrical, mechanical or structural steel directly with the Owners, Architects or Engineers. You can also analyze what new work is coming up in areas where you operate or where you might wish to work.

"Tender Calls" is a vital stage because it tells you where plans are available for take-off and pricing. By obtaining a complete list of General Contractors, you can send your price to all bidders and, if yours is the low price, get the job no matter which General Contractor is selected.

"Bid-Results" reports give you the information to contact the successful contractor to check if a contract for your portion of the work will be forthcoming.

### **Equipment Sales and Rentals**

Preliminary reports help to keep you aware of upcoming projects in your area, but the "Tenders", "Bid Results" and "Starts" reports are your key sales generators. The first lists bidders who are potential users of your equipment and who may require advance prices for their tendering process. The second and third categories alert you to contractors and sub-trades who have actually been awarded the job and will have specific equipment requirements you can meet.

### **Real Estate**

Depending upon your field of activity, all Building Reports reports can develop important sales leads for you. "Pre-Bid" will shed light on Owners and Developers who are potential prospects for future sales of raw land in other locations which may be suitable for similar projects. If the project is an apartment building, shopping centre, housing development, industrial plaza or similar development, you may be able to negotiate a contract to handle sales, leasing or rentals of individual units, or the sale of the project itself.

### **Banks and Mortgage Companies**

The same series of reports, especially the earlier ones, are vital to establishing contact with owners who will be seeking mortgage financing – either first or interim – on projects of substance.

### **Insurance Companies**

For you, tendering information generates solid sales leads to companies requiring bonding arrangements (bid bond, performance bond and payment bond) and to contractors needing insurance coverage during the construction process. "Bid-Results" is an excellent time to follow up on previous contracts with contractors and to talk to Owners about their eventual insurance needs for the completed project.

### **Unions**

"Out for Tender" and "Bid Results" reports enable you to monitor projects for labour requirement at all trade levels.

### **Construction Associations**

Just about every section keeps you up-to-date on what your members are doing. Plus, it's a great source of prospects for new member development.

### **Retail Store Operations**

Whether you operate a single store or handle the forward planning for a retail chain or department store, the "Pre-Bid" reports serve two vital functions: they keep you aware of where your competition is locating and they give you the opportunity of contracting for prime retail space in new shopping centres or retail developments.

### **Government Agencies**

All categories of Building Reports assist government departments at Federal, Provincial and Municipal levels to monitor compliance with relevant legislation, including taxation, construction safety, workers' compensation, building codes, licences, permits and inspections. These reports also help departments of manpower and employment to gear up for anticipated demand for certain skills.

### **Public Utilities**

For telephone, electric, gas, oil and security companies, the "Pre-Bid" reports enable your engineering department to liaise with Owners, Designers and Developers to ensure that new projects incorporate the latest technology in your particular service.



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 Reed Construction Data

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**Mail:** Daily Commercial News Subscriptions,  
P.O. Box 795, Toronto ON M4P 0A1

**Website:** [www.dailycommercialnews.com](http://www.dailycommercialnews.com)  
under "Manage Subscription"

## Project Inquiry Hotline

- Get listed as a Bidder
- Obtain more information on a specific project

**Phone:** 1.800.387.0213

**Fax:** 1.800.519.3312

**Email:** [research.canada@reedbusiness.com](mailto:research.canada@reedbusiness.com)

## Editorial

- If you would like a story covered
- To make a comment about a story

**Phone:** 1-800-465-6475

**Email:** [editor@dailycommercialnews.com](mailto:editor@dailycommercialnews.com)

## Certificate of Substantial Performance

- To place a CSP

**Phone:** 1-800-465-6475 ext 5516

**Fax:** 1-800-947-7966

**Email:** [dcncertificates@reedbusiness.com](mailto:dcncertificates@reedbusiness.com)

Form 6 found at [www.dailycommercialnews.com/csp/](http://www.dailycommercialnews.com/csp/)

## Advertising Opportunities

- To place a:
  - Display ad
  - Classified ad
  - Career ad
  - Tender or Sub-trade Tender

**Phone:** 1-800-465-6475

**Tender Email:** [tenderscanada@reedbusiness.com](mailto:tenderscanada@reedbusiness.com)

**Advertising Email:** [dcnsales@reedbusiness.com](mailto:dcnsales@reedbusiness.com)

**Classifieds Email:** [dcnclassified@reedbusiness.com](mailto:dcnclassified@reedbusiness.com)

C268-08 July 2008

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